



China: From Global Manufacturing Hub to Global Innovation Center?

Dr. Lan Xue, Dean and Director
School of Public Policy and Mgmt, and
China Institute of S&T Policy
Tsinghua University

November 28, 2008

Outline

- I. The context: China in transition
- II. The challenges to the growth model
- III. The new growth model based on innovation
- IV. A global innovation center: challenges ahead

I. The context: China in transition

Economic system: From Central Planning to market-based



Industrial structure: global manufacturing hub

□ Agriculture:

■ 1980=30% \Rightarrow 2000=14.8% \Rightarrow 2007=11.3%

□ Manufacturing:

■ 1980=49% \Rightarrow 2000=45.9% \Rightarrow 2007=48.6%

□ Service:

■ 1980=21% \Rightarrow 2000=39.3% \Rightarrow 2007=40.1%

Society: Rural and closed=>Urban and Open

☐ Rural =>Urban

- Urban population 1982=20.6% => 43%=2005

☐ International Linkage

- Economy: Self-reliant=>major world trading partners

- ☐ FDI> \$60 billion

- ☐ international trade as the percentage of GDP

- 1978=10% => 2005 =62%

- Overseas travel:

- ☐ 1998=8.43million => 2004=28.85 million

Governance structure: personal charisma and authority=>rule of law and broad participation

- ☐ Village election and township election experiments;
- ☐ Administrative and legal systems reforms;
- ☐ Broader public participation in the policy process (e.g. public hearing);
- ☐ The growth of non-governmental sector;
- ☐ Anti-corruption campaigns;
- ☐

China in Transition: innovation system

- Three rounds of innovation system reforms
 - 1985 reform--Incentive reform for public research institutes to link with economic development;
 - Late 1990s—structural reform of research institutes and universities
 - By the end of 2003, 1050 research institutes were transformed into business since 1999 government reform;
 - 99 others were merged into universities or transformed into NGOs.
 - Focused support for research universities
 - 2006 median and long term S&T plan
 - Support for strategic areas: such as energy, health, and environment;
 - Focusing on enterprise-centered technological innovation system,;

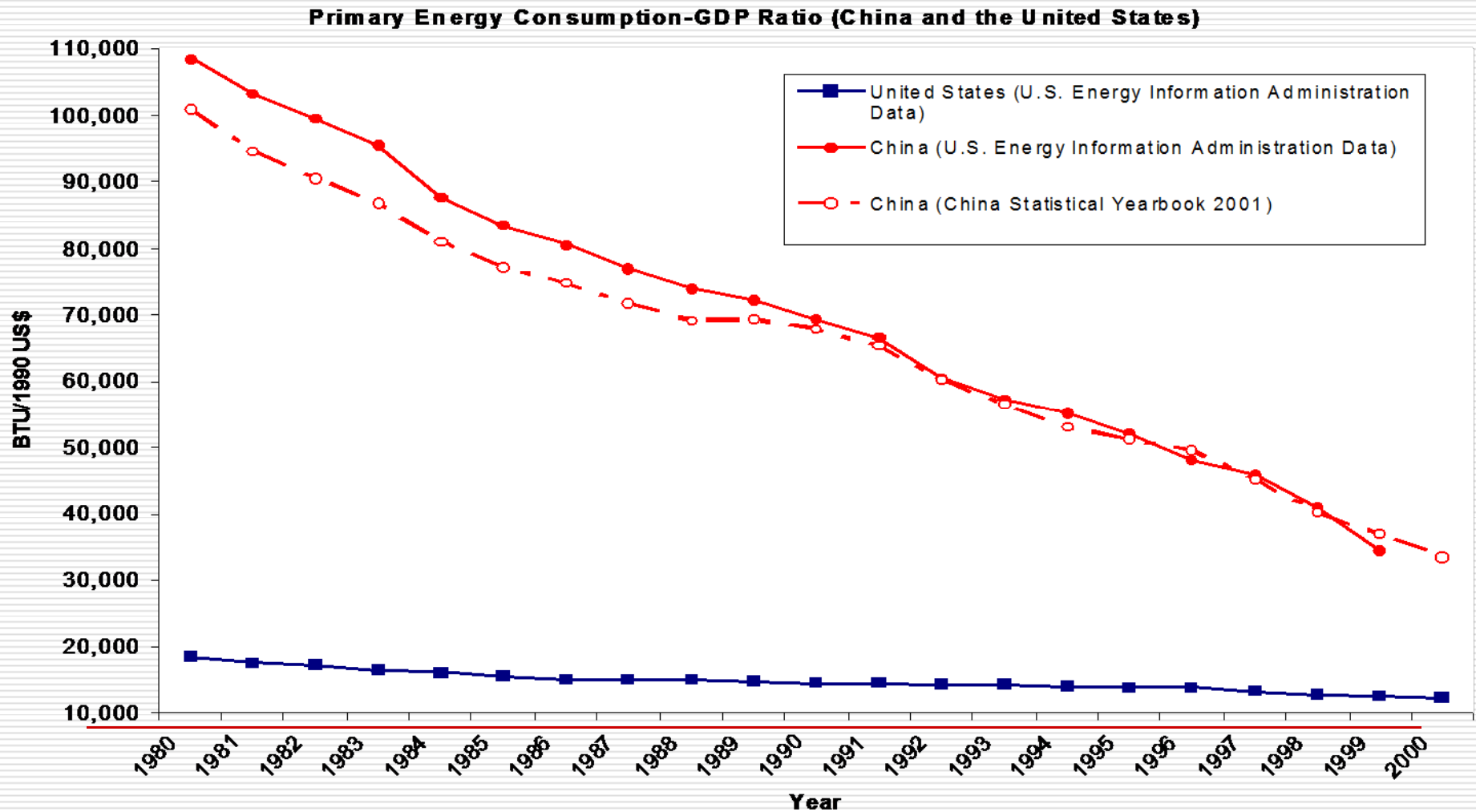
II. Limitations of the “manufacturing hub” model

- Environmental pollution and resource constraints
 - Exasperated by the recent financial crisis
- Regional and income disparity
 - $1993=0.407 \rightarrow 2004=0.47$ (ADB estimates, August 2007)
- Inadequate regulatory regimes
 - Horizontal appointment and budget vs. vertical technical directions
 - Coordination among different regulatory agencies
 - Capacity problems for regulatory agencies

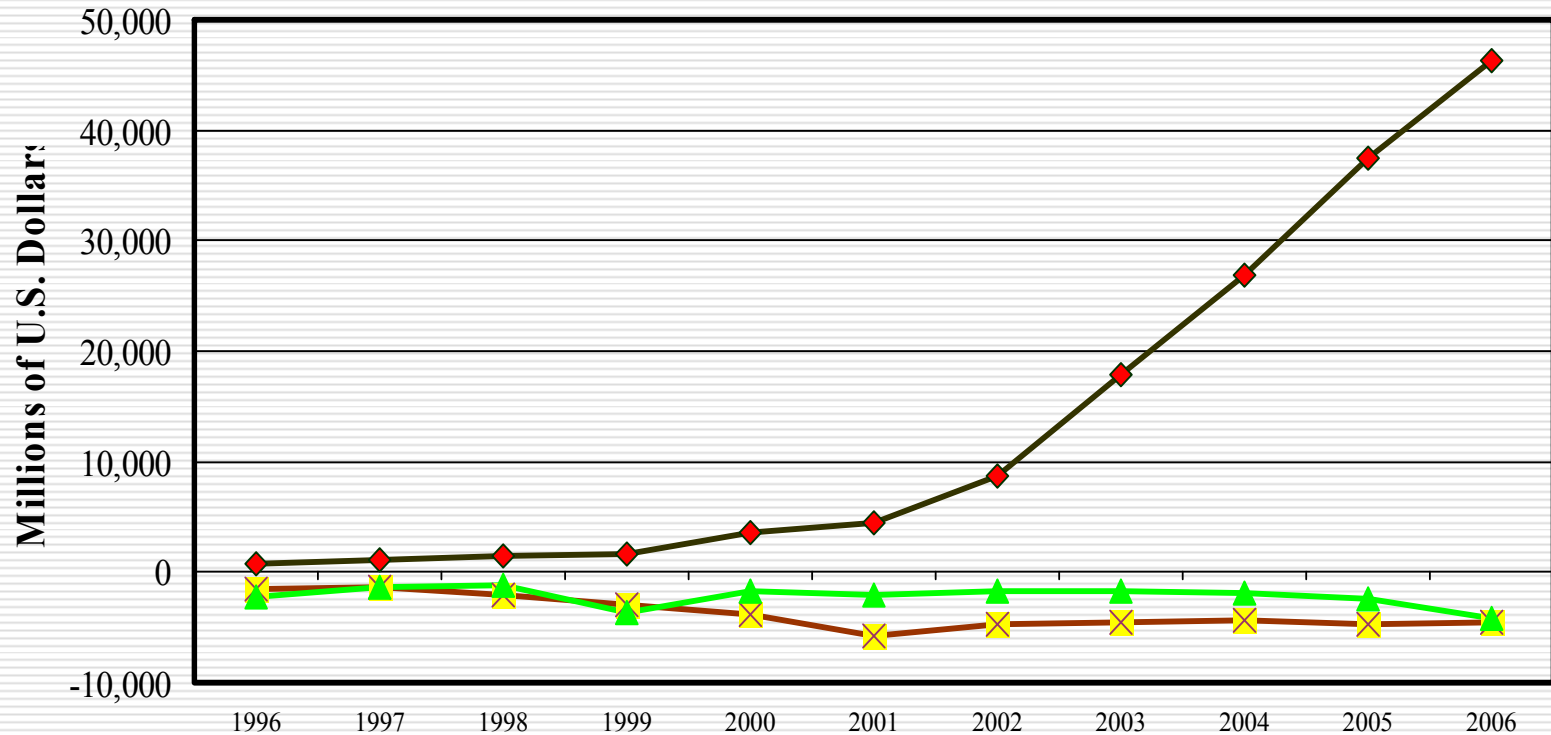
☐ Enterprise innovation lag

- Gaps in technology sophistication (see graph)
- FDI and export orientation=>technology dependency
 - ☐ Semiconductor equipment=>100% imports
 - ☐ Advanced technology product (ATP) trade (see graphs)

China's energy efficiency

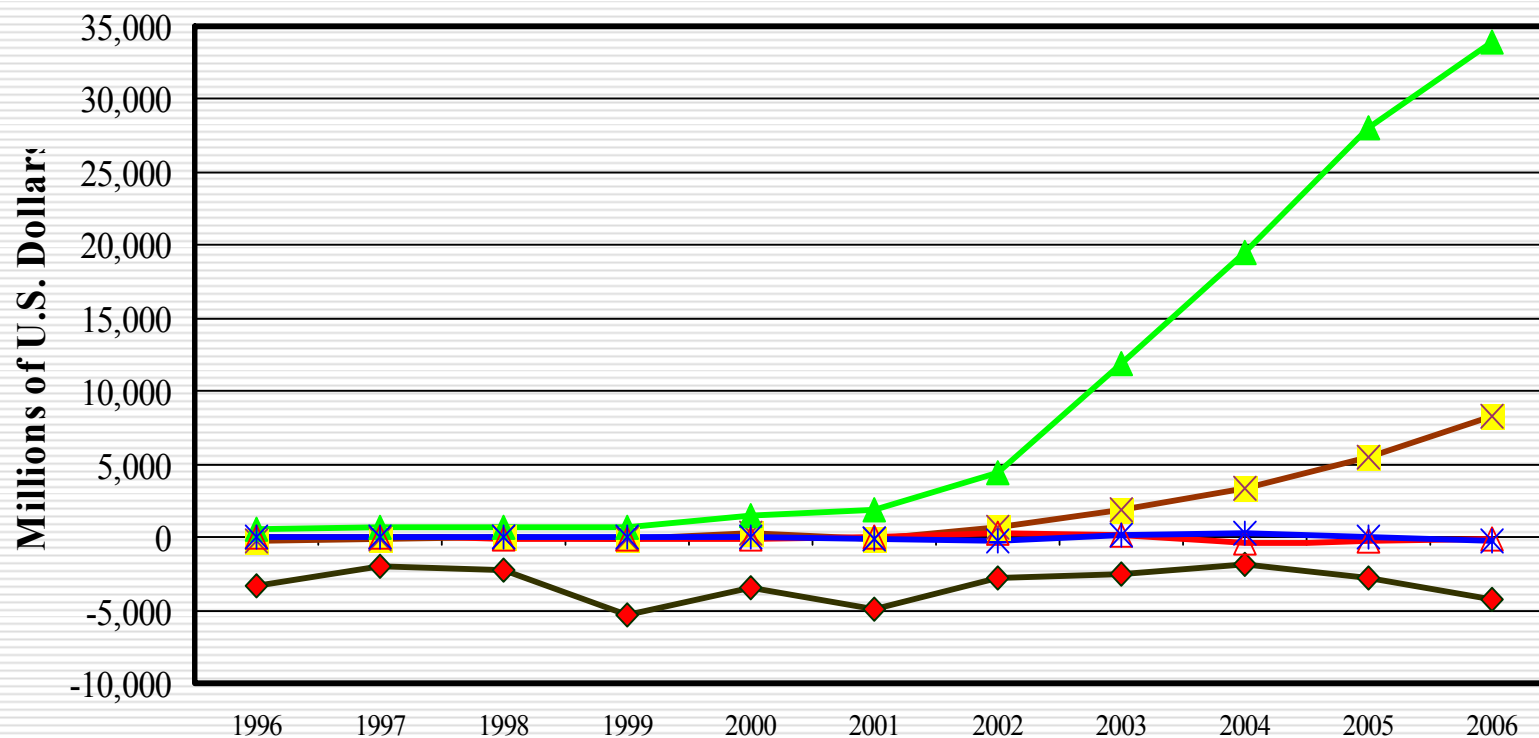


China's ATP Trade Surplus with U.S. : completely from processing exports



Data Source: China Custom Statistics, U.S..Census ATP definition

China's ATP Trade Surplus with U.S.: mostly generated by FIEs in China



Data Source: China Custom Statistics, U.S. Census ATP definition

2008/11/28

◆ SOE ✕ Joint Venture ▲ FIE △ Collective * Private

III. The new growth model based on innovation

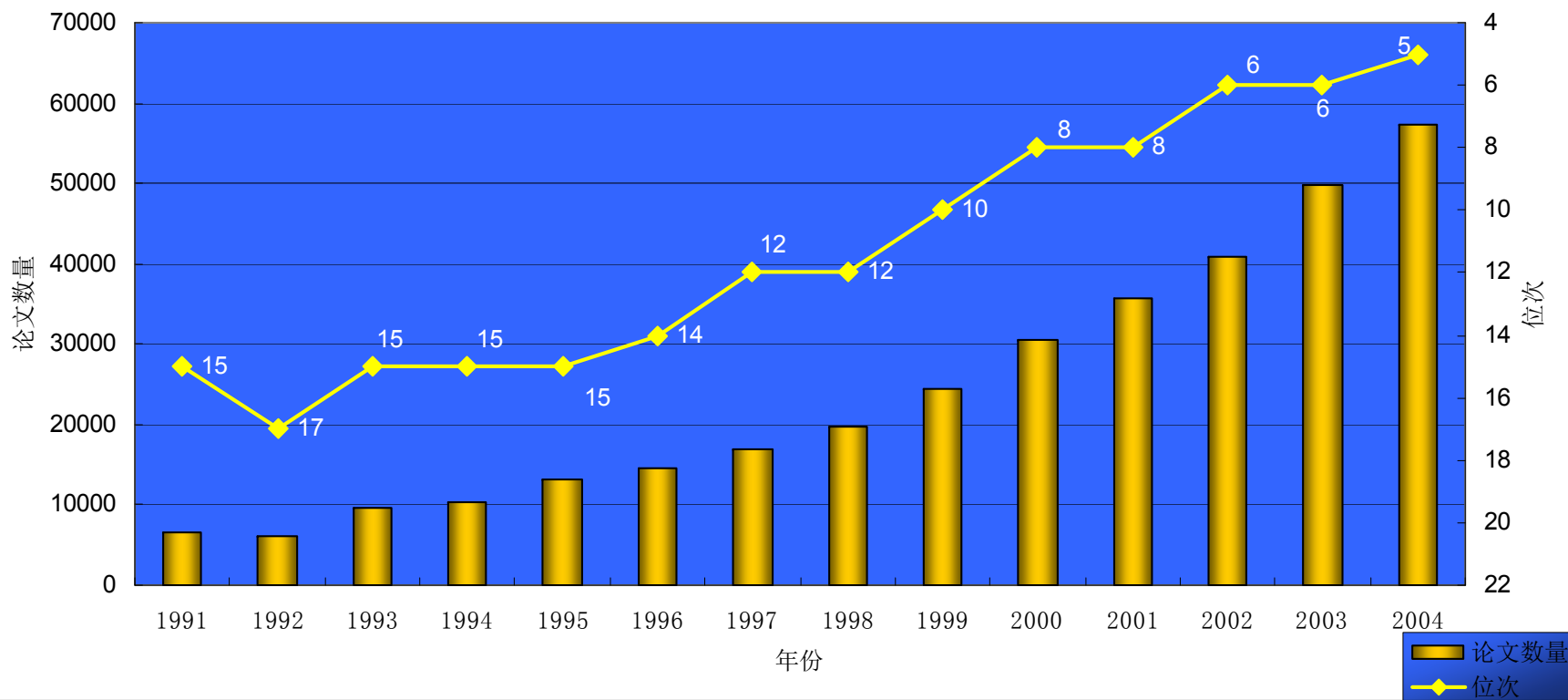
- Objective-making China an innovation-based country in 2020;
 - Increasing R&D spending to 2.5 percent of GDP;
 - Increasing the contribution of S&T to the economic growth;.
 - Reducing over-dependency on foreign technology;
 - Stepping up the output of publications and patents in major fields.
- Approach-promoting indigenous innovation;
 - Importation, assimilation, and innovation;
 - Integration innovation
 - Original innovation
- Key players-Innovation system
 - Enterprise-based technical innovation system;
 - Knowledge innovation system;
 -

The key role of globalization

- China's national innovation system is part of the global innovation system:
 - China's international S&T publications
 - See graphs below
- Global R&D institutions are important parts of China's national innovation system:
 - MNC R&D in China:
 - investment as % of industrial R&D
 - 2000=20.5%=>2004=27.1% (national)
 - 2000=58.2%=>2004=73.0% (in shanghai)
 - MNC R&D Centers in China (see PPT below)

Knowledge production-SCI

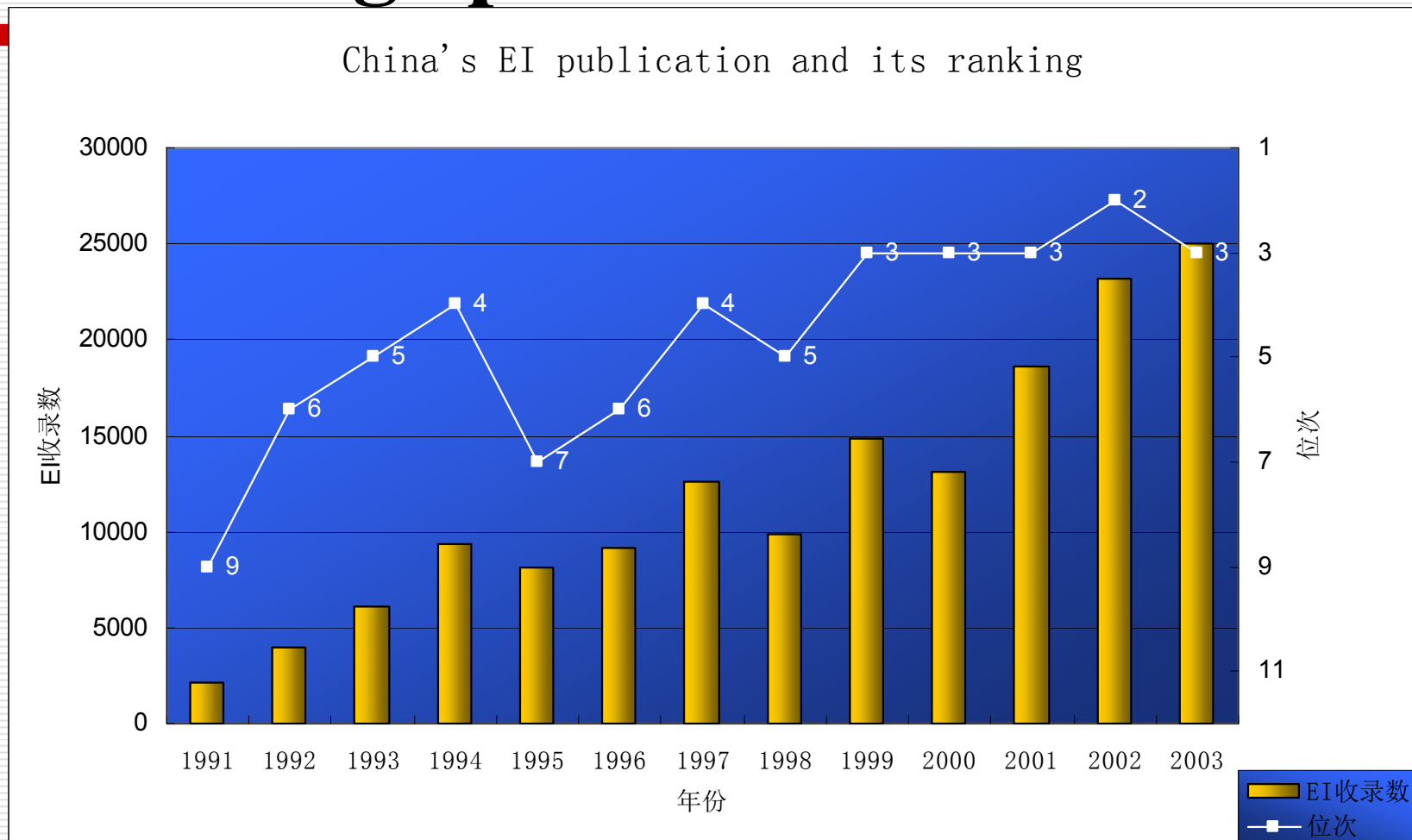
China's SCI publication and its ranking



2008/11/28

数据来源：中国科技统计年鉴2005、中国科技论文统计与分析 2005 年

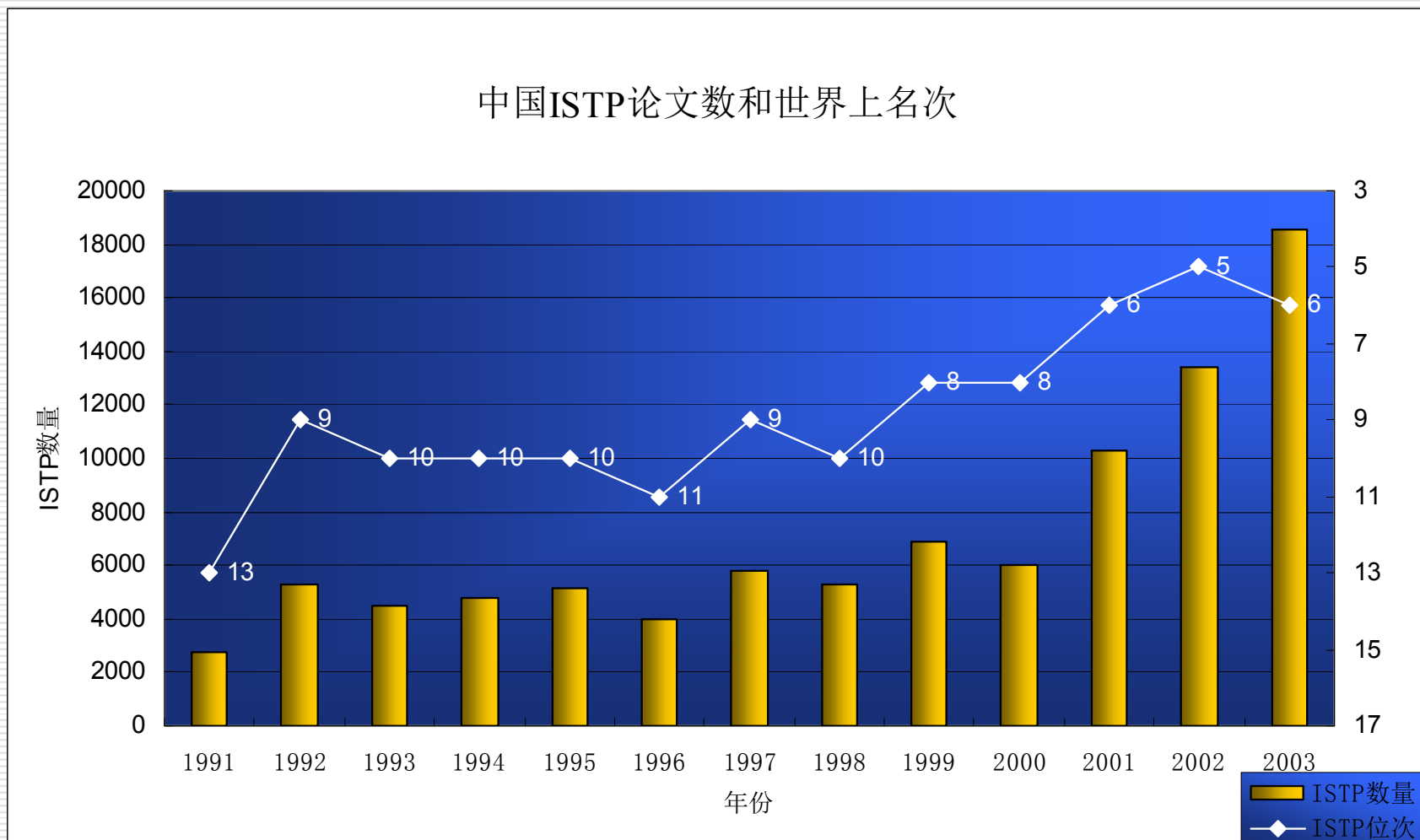
Knowledge production-EI



2008/11/28

数据来源：中国科技统计年鉴2005、中国科技论文统计与分析 2005 年

Knowledge production-ISTP



2008/11/28

数据来源：中国科技统计年鉴2005、中国科技论文统计与分析 2005 年

Multinational R&D in China

- ❑ From 1993 to 2002, MNC overseas R&D spending rose from \$30 billion to 67 billion;
- ❑ During 2004-2005, over half of leading MNCs have set up R&D organizations in China or India;
- ❑ By different accounts, MNC R&D Centers in China:
 - ❑ 2001≤200; 2005=750; 2007>980
- ❑ Some leading companies have begun to consolidate its R&D organizations in China and established its China R&D system, such as Motorola, Microsoft, and etc.

Overview of our study

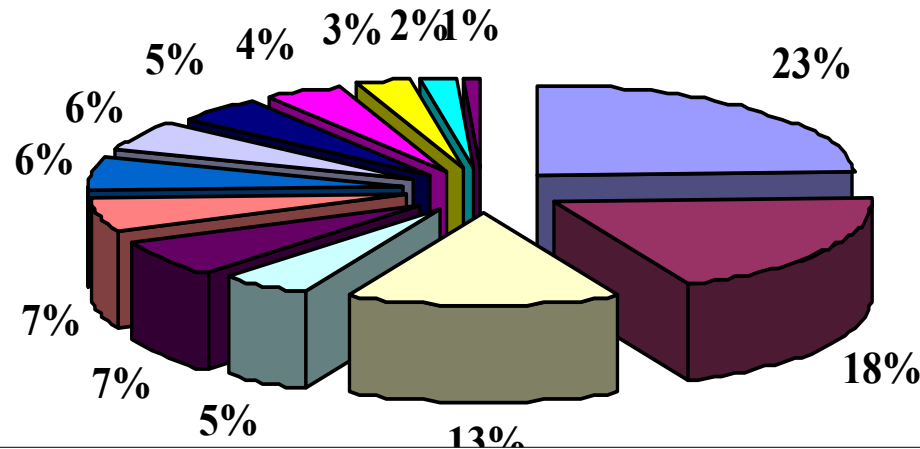
- 1st phase study in 1999-2000;
- 2nd phase study carried out in 2004-2006;
- Phone interviews with 289 of MNCs in China
 - 117 companies have set up R&D facilities in China;
 - 215 R&D centers were set up by them;
 - 107 are autonomous R&D labs;
 - 59 are R&D units in the local subsidiaries;
 - 49 joint centers (with universities and so on)

Findings-Types of organization

- Out of the 289 companies we phoned, 117 companies have set up R&D facilities in China;
- 215 R&D centers were set up by them;
 - 107 are autonomous R&D labs;
 - 59 are R&D units in the local subsidiaries;
 - 49 joint centers (with universities and so on)

Findings-industrial distribution:

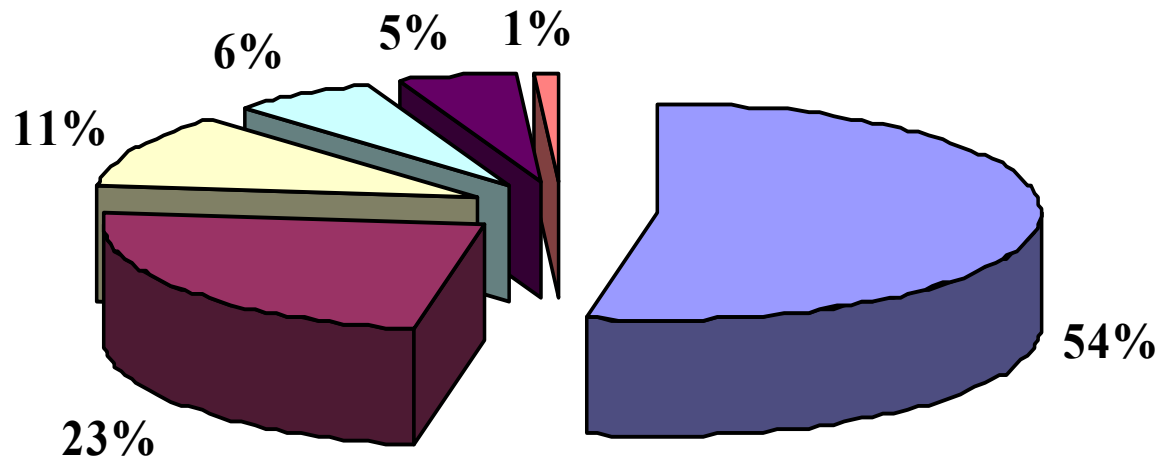
Figure 1 The industrial distribution of autonomous R&D labs settled by Business Week 1000 MNCs in China



- | | |
|---|--|
| <ul style="list-style-type: none">Software | <ul style="list-style-type: none">Telecommunications |
| <ul style="list-style-type: none">Semiconductors | <ul style="list-style-type: none">Industrial Equipments and components |
| <ul style="list-style-type: none">Automobiles | <ul style="list-style-type: none">Commodity Chemicals |
| <ul style="list-style-type: none">Biotechnology&Drugs | <ul style="list-style-type: none">Household Electronics |
| <ul style="list-style-type: none">Other IT Products | <ul style="list-style-type: none">Chemicals |
| <ul style="list-style-type: none">Food and beverages | <ul style="list-style-type: none">Industrial Conglomerates |
| <ul style="list-style-type: none">Others | |

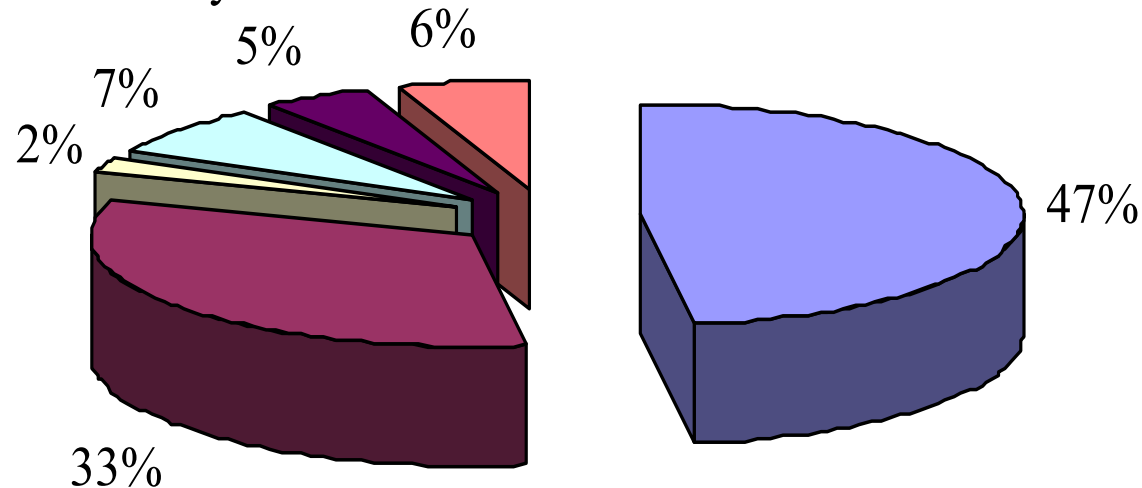
Findings-country distribution

Figure 2 The country distribution of autonomous R&D labs settled by Business Week 1000 MNCs in China



Findings-location choice:

Figure 3 The regional distribution of autonomous R&D labs settled by BusinessWeek 1000 MNCs in China



Beijing

Shanghai

Tianjin

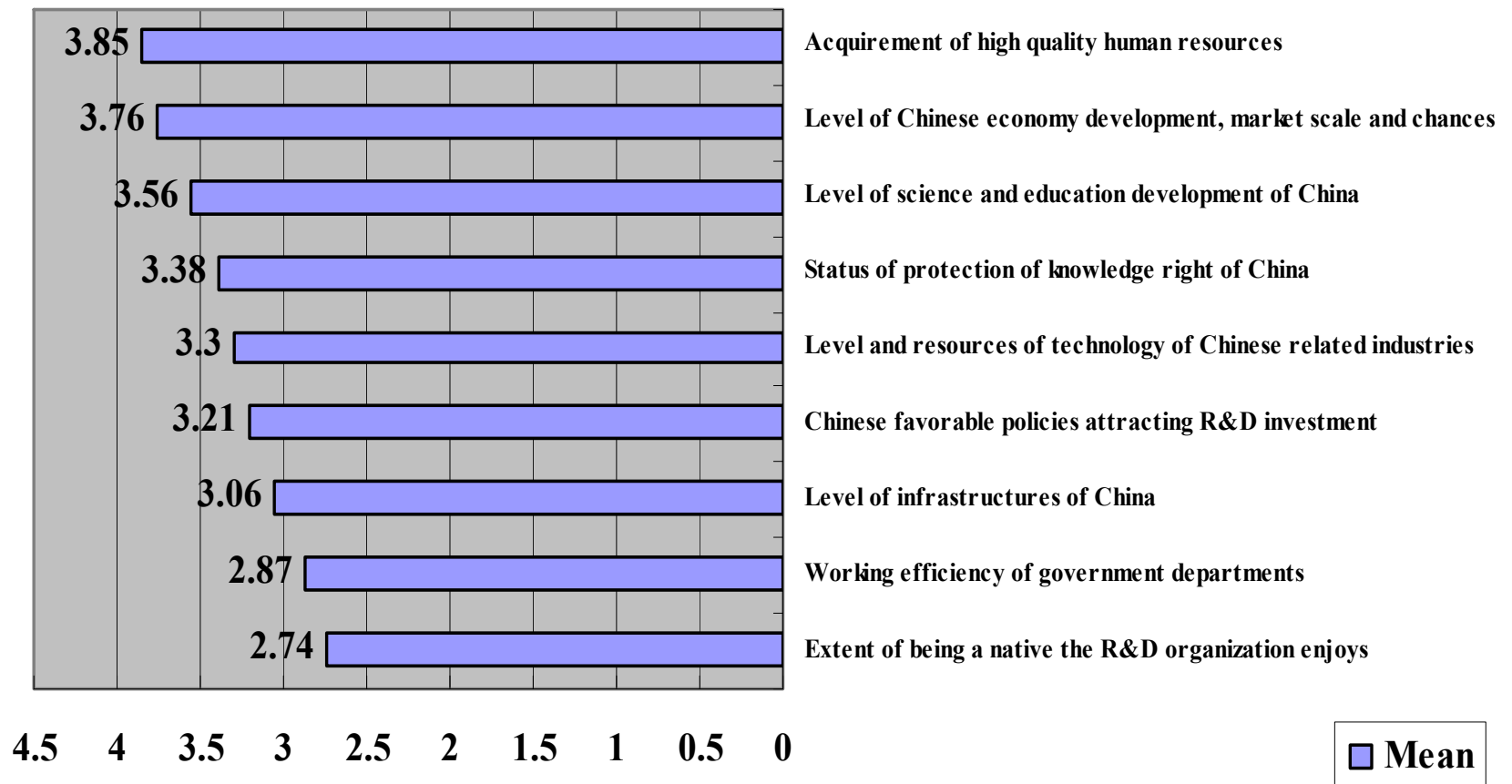
Guangdong

Jiangsu

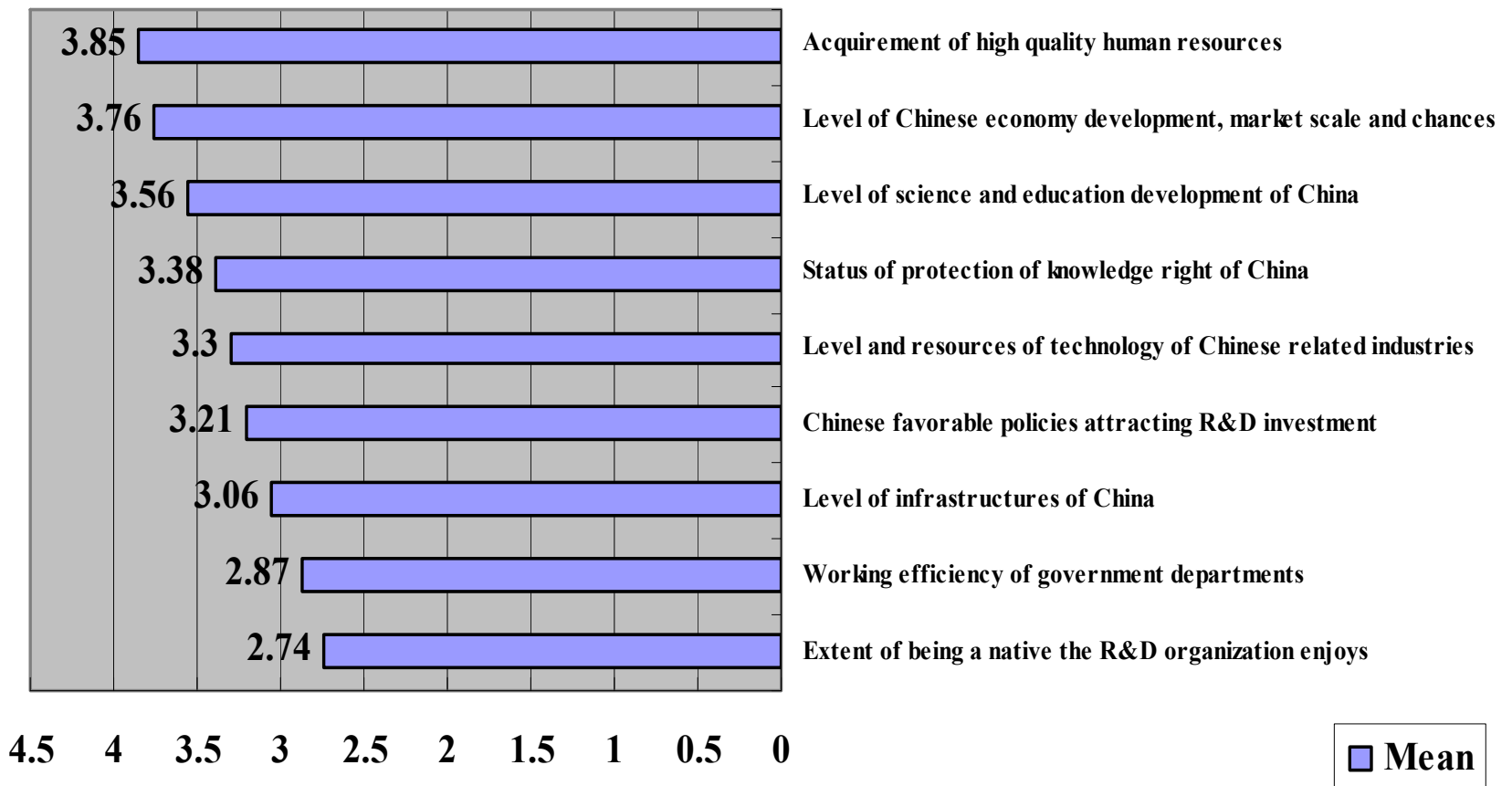
Other regions

What attracts these R&D centers to China (Beijing)?

**The importance of different factors which
have impacts on MNCs' R&D investing decision in China**



The importance of different factors which have impacts on MNCs' R&D investing decision in China



IV. Toward a global innovation center: challenges ahead

- How to provide a better and facilitating environment for R&D institutions?
 - The mobility of global R&D centers
- How to minimize the negative impact of MNC R&D centers to the local innovation system?
 - Creaming talents from local R&D institutions
- How to link knowledge generation to value creation?
 - Innovation and entrepreneurship --Silicon Valley?
- How to build a global knowledge governance system?
 - IPR, Standards, mega-research projects and etc.

Thank you!



2008/11/28